



GRAND ROUNDS

Contract Negotiations

Steven Gersz, Esq. will share his insights into how to negotiate a physician contract with these key considerations:

- Job Description
- Duties & Work Schedule
- Qualifying
- Contingencies
- Compensation Package
- Malpractice Insurance
- Term & Termination
- Understanding Non-Compete Covenants

Program Registration Fees
MCMS & 7th District Member:
Free or \$20 per office
non-member

For more information: Call (585) 473-7573 or mlepree@mcms.org

Date: Wednesday, January 22, 2020
Time: 7:30 am—8:30 am
Place: Monroe County Medical Society
The Park at Allens Creek
132 Allens Creek Road

PRESENTERS:



Steve Gersz, Esq.
Underberg & Kessler LLP

From mergers and acquisitions to emerging technology companies, Steve has immersed himself in business and corporate law his entire legal career. He is a partner and immediate past chair of Underberg & Kessler's Corporate & Business Practice Group, and has extensive experience in the organization and development of business and professional entities; mergers, acquisitions and dispositions; equity and debt financings; and federal and state securities law. As both an attorney and a community volunteer, Steve is actively involved in healthcare matters. He has represented physicians, medical groups and other health care providers on a wide variety of legal matters.



Jillian Farrar, Esq.
Underberg & Kessler LLP

Jillian combines creativity and pragmatism to resolve disputes associated with commercial litigation, bankruptcy, collections, foreclosures and creditors' rights. She is well-versed in working with the issues facing creditors and her ability to communicate complex legal concepts enables clients to understand all the options available to them. From litigating complex commercial disputes to negotiating a beneficial repayment agreement, Jillian strives to achieve the best possible outcome for her clients. Jillian brings a high level of energy and dedication in her representation of clients' interests and provides a tough and resourceful ally. She employs all of her talents to further the interests of her clients. Before joining Underberg & Kessler, Jillian was the bankruptcy attorney at Shapiro, DiCaro & Barak LLC. She also served as the Form and Accuracy Editor of the Syracuse Law Review.

Contract Negotiations, January 22, 2020 Online registration is available at www.mcms.org

Name(s): _____
Practice Name: _____
Phone Number: _____ E-mail: _____

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Send completed form and payment to:
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